

THE
Majestic
CHRISTMAS COMPANY

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City of Mt Pleasant

Mt Pleasant, TX

*Monday's
Agenda*

Executive Summary

Thank you for the opportunity to provide a response for your Holiday Lighting Display.

The Majestic Christmas Company's owners have a combined 30 years' experience serving the Dallas metroplex. Our company has perfected its planning and installation skills to ensure it provides the perfect look for your property.

We guarantee that your decorations will look as good during the day as they do at night, so that your guests can enjoy all that your landscape has to offer at any given time.

Majestic Christmas Company offers:

- **Experienced Installation Professionals.** The design and installation of world-class commercial Christmas decorations isn't a job for amateurs. Majestic Christmas Company has been in this business for a long time, and our crews consist of highly experienced, seasoned professionals.
- **Full Turnkey Services.** Majestic Christmas Company will do the design, provide the latest and greatest in lights and decorations, install, maintain, remove and provide storage
- **Purchase or Rental Options.** We provide a selection of payment options in order to accommodate your budget requirements while still meeting your lighting desires.
- **Commercial-Grade Lights and Decorations.** Christmas décor to be used in a commercial setting must be able to handle the rigors and demands of a commercial environment. In both design and quality of construction, all of the materials used in Majestic Christmas Company's commercial Christmas installations are top-quality.
- **Peace of Mind.** Unlike some fly-by-night competitors, Majestic Christmas Company is fully licensed and insured. Additionally, when we bid the job, we do the job - we do not contract the work out.

Current Commercial Clients Include

City of Dallas

City of McKinney

City of Plano

City of Waco

Choctaw Casino

Klyde Warre Park

West Village

Baylor University

Tanger Outet Malls

Dallas Love Field

Shops of NorthEast

Frisco Station

Texas Rangers

City of Dallas

Katy Trail of Dallas

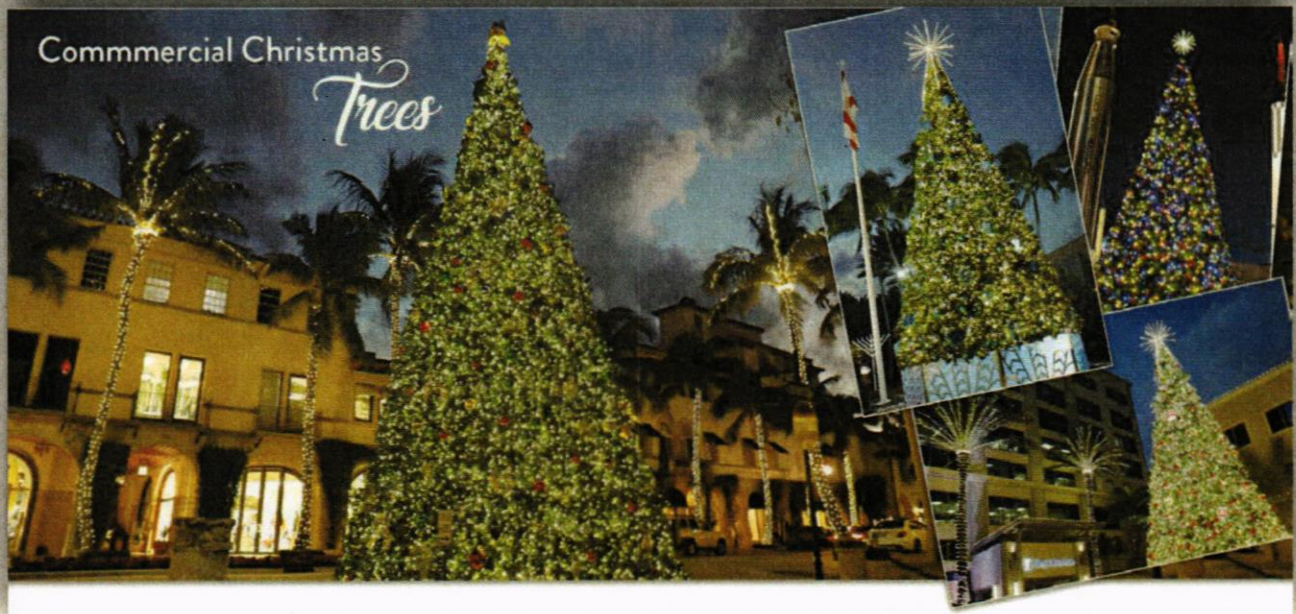
Waco Convention Center

Proposal

**Christmas Decoration for Downtown Courthouse
Mt Pleasant TX**

1. 24' Decorated Commercial Christmas Tree

- 10,550 LED Warm White LED Lights
- 314 Ball Ornaments 6", 8" and 10" choice of colors
- Can be added to each year to increase height
- 3' Snowburst Tree Topper 3D at top of tree.
- Installed, Removal, Enclosed Storage



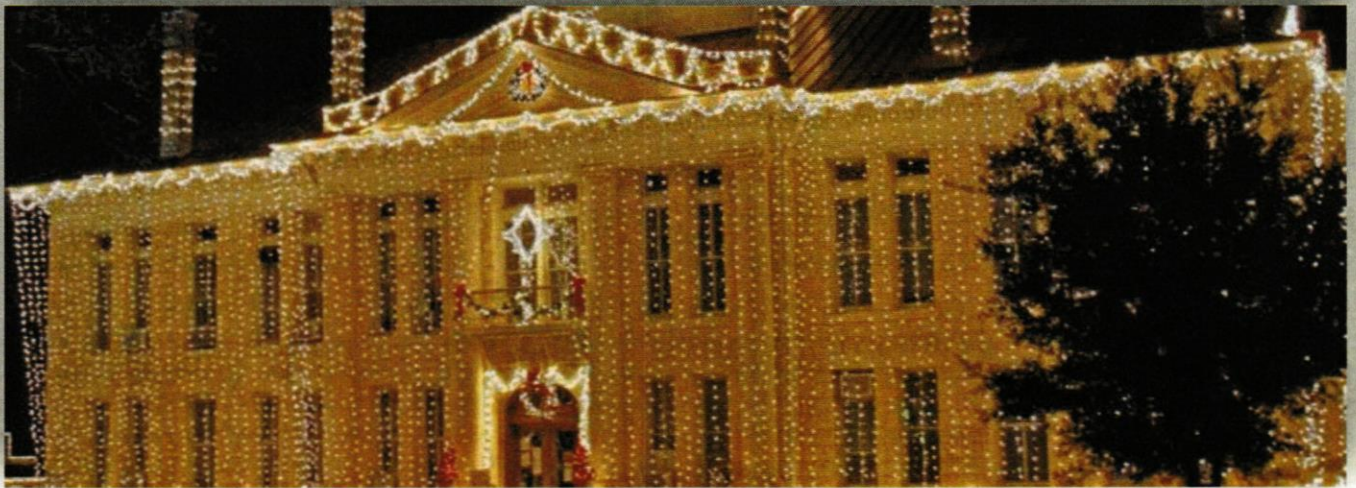
2. Refurbish 75 City Owned Wreaths and Install

- Remove old tinsel off of the original frames and replace with Commercial green lighted garland. No lights for poles with out power.
- add 2 - 24" Red outdoor U/V Rated Bows
- Install wreaths on poles with provided brackets, we can also relocate wreaths to other location if desired.



3. Light Curtain installed around top of courthouse and draped down sides.

- Install 6660' of C9 LED lights draped from top of courthouse on lowest upper level 20' down. Lights strand will be placed 12" apart with a bulbs every 15" on the strand. The upper 2 highest levels will be draped in mini lights giving added depth, with lights strand spaced out every 12".



4. Tree of Lights on Corners of Courthouse

(4) - 20' Green Tree of lights installed on the corners of the courthouse with a custom made start at top. LED Green light strands will create the Tree adding a touch of color to your courthouse with a custom built topper at the top.



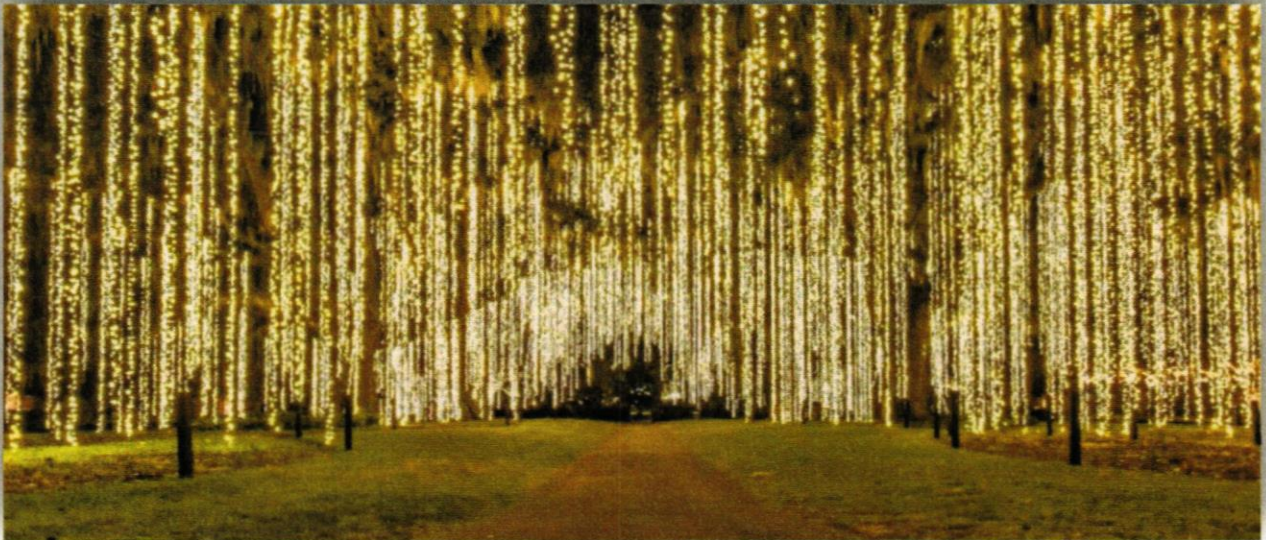
5. RGB Wall Washers to splash colored lights up edges of the courthouse.

(20 Total) - Remote change RGB wall washers to add lights and depth on 3 levels of the courthouse.

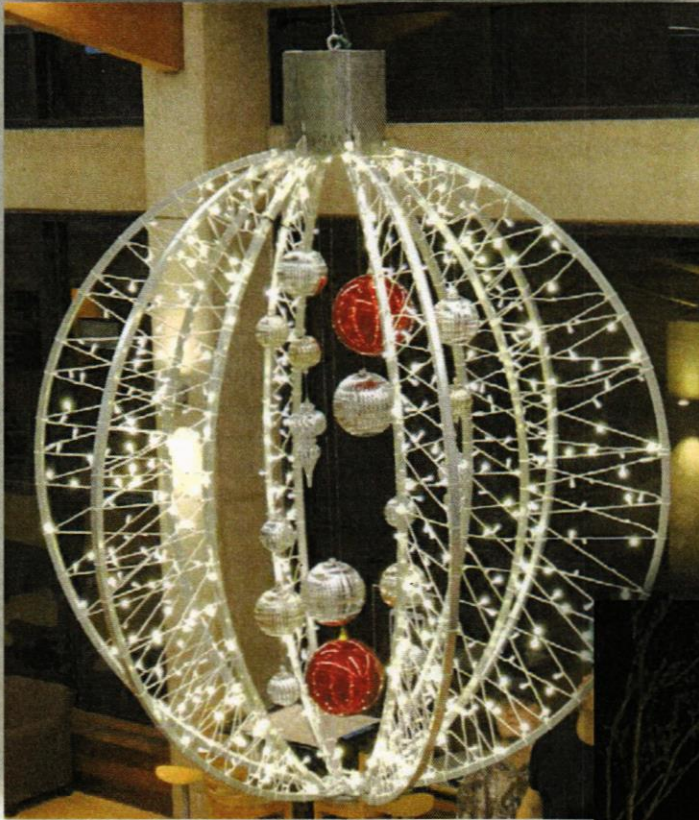


6. Trees of a 1000 Lights.

(6) Large trees on courthouse property to have 10,000 LED 5mm Lights hanging down out of each tree to create a magical walk-thru area that will draw thousands of people wanting to create those Christmas pictures. Lights to be installed high enough off the ground to keep people from being able to grab them. 2oz weights to be added to the ends to try and prevent excess swaying. Total lights will be 60,000 hanging in the trees.



7. Giant 8' lighted aluminum custom ornaments to be hung from trees. The center of these giant ornaments can have any custom pieces hung from the center to add to your theme.



8. (2)- 6' Lighted wreaths with Big Red bows to be installed on Bell tower facing North and East.



Illustration of Proposal

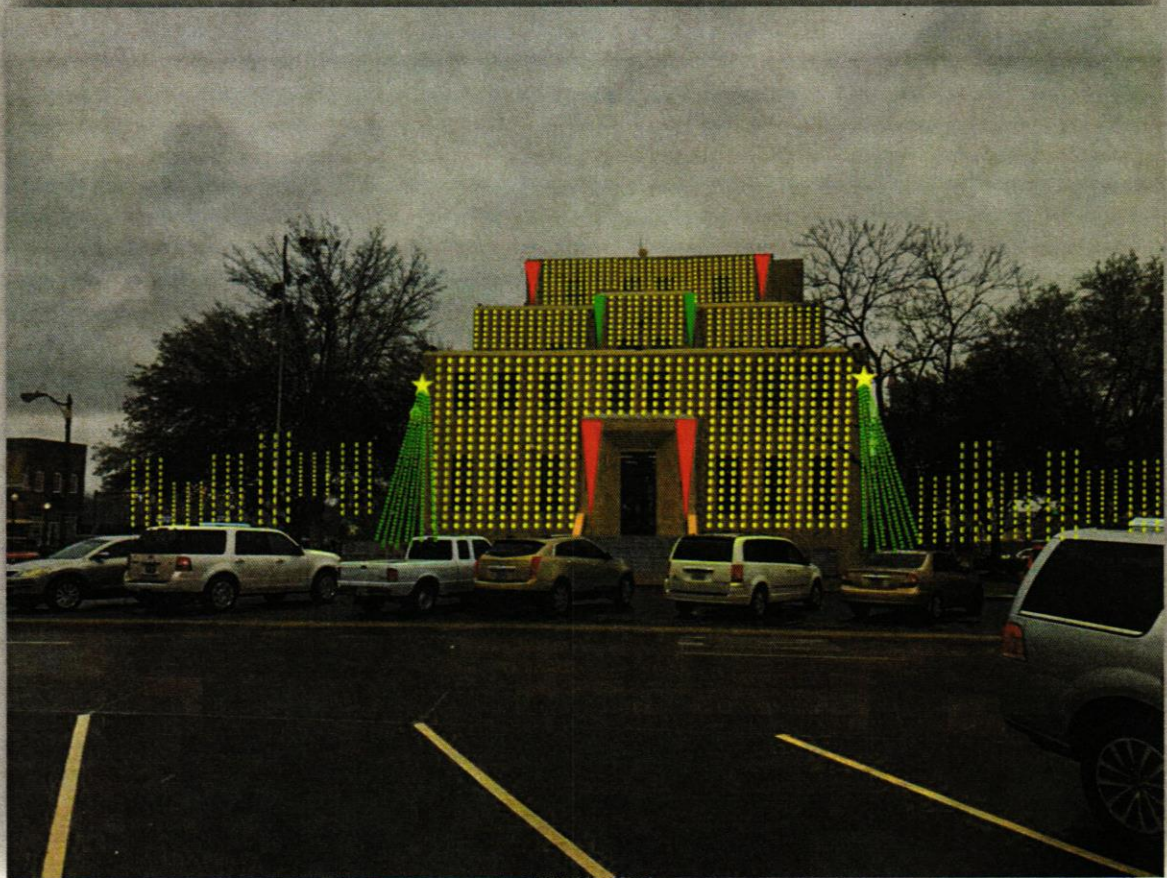


Table 1

Options	Material and Labor Year 1
#1 24' Decorated Commercial Christmas Tree Installed	\$18741.00
#2 Refurbish and Install 75 City owned wreaths	\$22800.00
#3 Light Curtains wrapping the courthouse	\$28110.00
#4 Tree of Lights on 4 corners of Courthouse	\$8000.00
#5 20 RGB Remote Color Wall Washers	\$7000.00
#6 Trees of 1000 Lights (6) Total large trees	\$17000.00
#7 (6) - 8' Giant Aluminum Lighted Ornaments Install in Trees	\$2400.00
#8 (2) 6' Lighted Wreath installed on Bell Tower	\$1970.00
Lift Rentals- Installation and Removal	\$4000.00
Total with all Options	\$110021.00

Year 2 if you did all options - Installation, Removal, Storage and Lift Rentals = \$38,190.00

Terms applicable to all types of proposals -

Sales Tax: Absent a valid Sales Tax Exemption form, all invoices will include sales tax for your location. The amounts above do not include sales tax but if applicable sales tax will be added to your invoice.

General Terms:

At Majestic, we take pride in our professionalism, customer service, dedication to safety, and the outstanding appearance of all of our lighting displays. We guarantee customer satisfaction and are certain your commercial property will be pleased with the skill and effort we put into each and every project. We have extensive experience with electrical and fire safety as well as safe installation procedures for your peace of mind. Once executed by the Client, this proposal will become a part of a contract specific to this transaction.

Payment Terms - Payment is 50% down upon signing of contract and 50% upon completion of installation.

Property conditions

1. This Proposal presumes that the Areas designated for decoration will have adequate provision for sufficient electrical current for all decorations and sufficient access to electrical outlet for current for all decorations
2. Any required electrical modifications are the responsibility of the Client and is not included in this proposal.
3. Recommended safety provisions. Majestic strongly recommends the additional installation of the following items for outdoor installations. These items are not included in the Proposal:
 - a. **Ground Fault Interrupters ("GFI"). A GFI is an automatic device that offers personal protection against electrical shock. If installed GFI's, if tripped, require a simple reset. If installed Client will be responsible for resetting the GFI outlet.**
 - b. Oversized Bubble Covers. We recommend oversized bubble covers on all electrical outlets being used for your holiday program. Bubble covers aid in preventing the outlets from getting wet and causing the GFI plugs to trip. Oversized bubble covers, rather than regular size, are used to accommodate extension cords also.

Warranty Information - The following are the general specifications of warranty on products sold by MCC, Inc.:

- Commercial Christmas Trees – 5 years on the frame and branches and 3 years on lights.
- Wreaths, Garland and Sprays – 3 years
- C7, C9 & G50 Lights – 3 years
- Mini Lights – 3 years

Warranty does not cover any acts of vandalism or damage due to rodents or insects.
 Disclaimer. THE GOODS ARE PROVIDED WITHOUT ANY FURTHER WARRANTY OF ANY KIND, EITHER EXPRESS OF IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE. YRCL SPECIFICALLY DISCLAIMS ANY WARRANTY THAT THE FUNCTIONS OF THE DECORATIVE WILL MEET CLIENT'S REQUIREMENTS EXCEPT AS SPECIFICALLY PROVIDED HEREIN OR THAT THE OPERATION OF THE DECORATIVE ITEMS WILL BE UNINTERRUPTED OR ERROR FREE UNLESS FROM FAULTY INSTALLATION.

Terms specific to Christmas Holiday types of installations -

Installation/Removal Terms -

- All visual decorations – Garland, wreaths and bows will be installed when lighting is turned on or no later than November 30th of each season under contract unless other arrangements have been made.
- All visual decorations will be removed no later than January 15th of each season under contract.
- All lighting will be disconnected the first week of January of each season under contract.

References

Client / Company Name:		City of Plano, Texas	
Contact Name:	Michelle Hawkins	Contact Title:	Arts and Events Manager
Phone:	972-941-5800	Email:	michelleha@plano.gov
Date and Scope of Work Provided: 2019 Season, City Christmas Display that spans 2 city blocks that includes a 40' Christmas Tree, Trees and building decorated for Christmas down main street, city			

Reference #2:

Client / Company Name:		Klyde Warren Park, Dallas TX	
Contact Name:	Michael Gaffney	Contact Title:	Senior VP of Operations
Phone:	214-716-4500	Email:	

Date and Scope of Work Provided:
 2019 Season - 44' Christmas Tree, Decor and lighting for city park including lighting all the promenade trees

Reference #3

Client /	Company Name: Baylor University	
Contact Name:	Jim Fau	Contact Title: Facilities Manager
Phone:	254-710-1187	Email: jim_fau@baylor.edu
Date and Scope of Work Provided: 2019 Season - Outdoor family walk thru display that is ticketed- displays include lighted tunnels, Tree of lights, lighted old time village, along with photo opps and ability to scale it larger every year.		

Reference #4:

Client /	Company Name: City of Waco	
Contact Name:	Megan Davis	Contact Title: Community Promotions and Events
Phone:	254-750-5627	Email: megand@wacotx.gov

Date and Scope of Work Provided:

2019 Season - Installed City Christmas Display - Waco Wonderland

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Over 2 city blocks, includes parks and courthouse. major city
celebration every year